



Pressrelease

SAGA D.C. GMBH LOOKS FOR SALES PARTNER

Alzey (Germany), May 23rd, 2005

For their brand new product **SAGA.M31 – Galaxy** – the German SAGA D.C. GmbH is looking for sales partner worldwide.

It is planned to provide the following levels of partnership:

- Development Partner
- Sales Partner Member
- Sales Partner Advanced
- Sales Partner Premium

The differences are mainly in the type of partnership - Development and Sales – and also in the depth of commitment.

The **Development** Partner is an organization that implements **SAGA.M31 – Galaxy** – into their products and sells licenses indirectly through their products.

The **Sales** Partner differs in their commitment level.

The **Member** Partner has no target revenue and also only provides one salesperson that has been trained on the product and the integration strategy.

The **Advanced** Partner has to file a business plan and must fulfil the revenue targets. Also this partner requires at least a sales and one pre/post sales person. Both areas must be certified by a sales and technical training at SAGA's location.

Finally the **Premium** Partner differs further in the revenue goal and the number of dedicated personal.

The major difference between the partner levels are the discount and type of support provided.

Further details on the program can be requested by sending an email to <mailto:reseller@sagadc.com> and providing basic details on the requested level and the company.

The product **SAGA.M31 – Galaxy** – is a brand new Data Integration service that provides simplified Data Access to Information that resides on SQL, Directory Servers and 3270 based Mainframe transactions. The information can be retrieved via Web Services and will be easily integrated via an Eclipse Plugin. There is a huge potential in this product. The typical customer should be any customer from an SMB segment up to Enterprise customers that wants to implement their SOA strategy.

Information about the product as also downloads can be found on the product website <http://galaxy.sagadc.com>.



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SAGA D.C. GmbH was founded 1988 as an independent Software and Consulting Company. Key focus since the first day is the Integration of Data and Networks in heterogeneous Environments. Other areas of business are Security, Single-Sign-On Solutions and Output Management.

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